

NEWSLETTER 01/2006

EDITORIAL

Successful iku®windows Architect's Seminar in Beirut !

There is a staggering rise of economic power in the Middle East, especially in the building sector. This is what we again realised especially on the occasion of our last trip to Beirut in April. iku®windows held an architect's seminar to inform architects, consultants and investors about the use of our intelligent windows and façade-systems. The use of 'clean' glass, forming the 'skin' of modern buildings, is what defines the look of present-day architecture. Therefore glass cleaning has a high significance. My daughter Monika and I had the great pleasure of giving the audience an overview of our products, their possibilities and the most important reference projects in the Middle East. We are proud of the attendance of more than 150 guests, who followed our invitation. Local TV stations made some reports about our company and its subsidiary in Lebanon. The VIP Cocktail after the seminar was held under the attendance of the Austrian Ambassador and the Trade Commissioner of Lebanon. More details about this event you will find in this first edition of the iku®windows Newsletter, which will be issued quarterly. We hope it will provide you with interesting and useful information for your daily business.

Sincerely yours - KR Julius Thurnher, Inventor & Director of Technology



KR Julius Thurnher
iku®windows

ARCHITECT'S SEMINAR

Architect's Seminar, Beirut - 24 April 06

The seminar took place in the Hotel Genifor Rotana in Beirut. The press of people made it necessary to extend the capacity of the room at the last minute. Julius Thurnher talked about the story of his inventions: the iku®windows intelligent window and façade. As owner of a big house with lots of windows and having a wife and four daughters, who constantly pressed him to clean the windows, he felt obliged to invent something to make the cleaning of windows comfortable. This was the birth of iku®windows.

Monika Thurnher, CEO of iku®windows presented facts & figures about the systems including a new video about some reference projects like Burjuman Shopping Centre in Dubai or Lotus Plaza in Jeddah, Saudi Arabia. After the presentation, consultants could test all systems themselves, as working samples were available.



Monika Thurnher from iku®windows International held the product presentation supported by her father Julius Thurnher and Hisham Kandil (left) from iku®windows Middle East.

■ PARTNERS

Successful Cooperation.

Chance had a hand in this cooperation between Julius Thurnher and Nabih Haddad, owner of Alumco and local licence partner of iku®windows. The two business men realized some very successful projects in Saudi-Arabia. Mr. Haddad has great respect for Mr. Thurnher's power of innovation. The founder of iku®windows finds solutions for every specific project requirement, thus the intelligent systems can be tailored to suite every need. "This is a good basis for successful business especially in the building sector", both experienced entrepreneurs are convinced.

In the future they plan to work together much closer. During the iku®windows Architect's Seminar they had a good opportunity to speak about further projects and visions.



■ PICTURES

Informative seminar and networking.



① Attentive Audience



② VIP-Cocktail

① The audience is listening attentively in the crowded room.

② **Dr. Kurt Altmann**, (left to right) Commercial Counsellor of the Austrian Embassy in Beirut, **Sayed Karam**, Consultant of the Austrian Trade Department of Damascus in Beirut, **Christine Thurnher** and **Nabih Haddad** are enjoying the business society highlight in Beirut.



③ Performance



④ Small Talk



③ **Monika Thurnher** explains the function of the selfcleaning facade to an interested consultant.

④ **Christine Thurnher** tastes the delicious food of the Hotel Genifor buffet and enjoys, like the other guests of the evening, the small talk after the presentation.